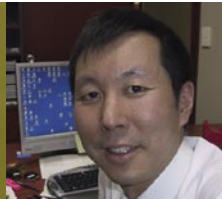


scaftechNEWS

welcome!
from Andrew Yeung



Many readers would be aware of our scaffolding software solutions range - iScaf, iRent, iSite and ezyScaf - but few would be aware that Sericon Scaftech Pty Ltd has sold its scaffolding software division to the newly formed Scaftech Pty Ltd.

At the beginning of 2005, Leo Tsatsaronis, Managing Director and President of Sericon Scaftech decided to pursue other business interests and sold the rights of the scaffolding software division to a company managed by Andrew Yeung, the one time Product Manager for iRent. The newly formed Scaftech Pty Ltd is led by Andrew and retains the services of George Maksacheff - iRent Developer and Richard (Rick) Muratti - iScaf Developer.



Richard Muratti



George Maksacheff

Over the past few months, the Scaftech team has been busy with ongoing international distributor development, product training for new product users and the continued development and upgrade of iScaf and iRent.

As Andrew says:
"We are more focused than ever before on servicing the Scaffold and Rental Industries and our new and existing customers are already seeing the benefits of it."

I have been involved with writing scaffold software for over 12 years and it is very satisfying to talk to our customers who have grown their businesses with our software. I look forward to more exciting times ahead."



Have you received your iRent 2006 upgrade yet?

Internet Training and Support

Scaftech has developed remote control software that uses the internet and allows Scaftech to connect to your computer. This means that a Scaftech technician can safely view and operate a customer's screen no matter where they are in the world.

By doing this, Scaftech can troubleshoot any aspect of customer concerns and ensure that the customer gains maximum knowledge and utilization from their Scaftech products.

This software is more sophisticated than normal remote control software because it does not involve compromising the customer's internet security or firewall.

This support software is now available as an integral part of the latest iRent and iScaf programs.

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Europa International

Strengthens its Presence in the GCC

Europa International is Scaftech's distributor and local support agent based in Dubai, United Arab Emirates. Europa International already services a broad number of scaffolding companies based along the Arabian Peninsula, including the UAE, Bahrain, Saudi Arabia, Kuwait, Oman and Qatar.

These Gulf Cooperation Council countries are experiencing massive growth in the construction industry with over 60 Billion US dollars worth of projects being planned for completion over the next few years.

Some of the larger projects in the region include the two 'Palm Island' projects and 'The World' project in Dubai, the Kuwait Trade Centre, 13 bridges in Bahrain, Abu Safah Oil Platforms off the coast of Saudi

Arabia and the Muscat City Centre Mall expansion in Oman.

Shakil Ahmad is the Commercial Director at Europa International and he heads up the sales and commercial activities in the region. Shakil has spent 14 years in the Middle East including 7 years in the Scaffolding Industry in Saudi Arabia.

Scaftech product support and training is managed by Cesar Dela Paz who has been with Europa for the past 3 years and in the IT industry for the past 10 years.

Cesar visited Scaftech's Head Office in March so that he could be brought up to date with all the latest developments in iRent and iScaf.

Scaffolding companies wishing further information on the Scaftech range of software can contact Europa International directly or complete the Reader Request Form overleaf and fax it directly back to Scaftech Pty Ltd.



Cesar Dela Paz & Andrew Yeung

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The iRent Story

iRent is a powerful Windows based Rental Management Software System that had its origins in the early 1990s and has been developed specifically for the Scaffolding Industry.

iRent provides the user with wide functionality, including Delivery Tickets, Billing, Job Control, Inventory Control and Sales Analysis.

Although iRent was designed specifically for the scaffolding industry, it can greatly benefit any company that delivers and returns large quantities of items.

iRent is capable of handling multiple yards, provides flexible, easy to understand invoicing, handles over-returns and under-returns for inventory control and billing, is extremely user friendly and reduces data errors.

Invoicing

The flexible billing methods offer the following: Advance Billing, Arrears Billing, Minimum Rental, Different Bill Cycles and Contracts.

The invoicing procedure processes all deliveries and returns for all jobs at the press of a button, taking into account delivery and return dates, job information, and over-returns and under-returns to produce an invoice file ready for printing or modification.

Order Processing

The order processing capabilities of iRent are exceptional. The single entry processing provides for delivery tickets being entered only once and they are then automatically fed into the inventory and billing modules of iRent.

The Order Processing module can produce yard pick tickets and delivery and return tickets. These can be customized or you can select from one of iRent's 10 existing layouts.

A return count sheet can be printed. Digital images can be automatically taken in the yard and charges for lost or damaged goods can

easily be prepared and sent to customers for payment.

Inventory Management

iRent provides complete inventory quantity information including yard and ownership quantities and job/site quantities for multiple branches.

The flexibility of iRent can provide rental rates daily, weekly or on a 28 day cycle.

iRent can create adjustments, yard to yard transfers, repairs and damages and other inventory transactions that automatically update inventory quantities.

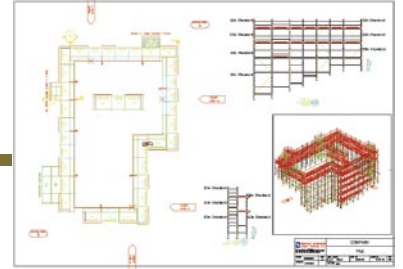
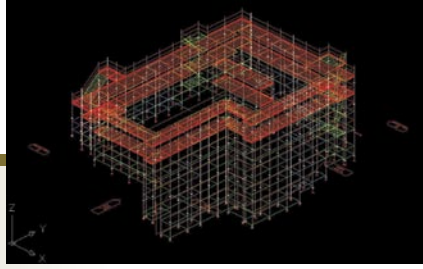
Job Details

iRent's Job Details module allows for an unlimited number of jobs per customer and jobs per site. Invoicing can be performed for an individual job or a range of jobs or customers.

The user can easily search by Job and show the items on that Job/Site.

iScaf

Powered by
AutoCAD™



iScaf is a computer aided design software package that is powered by AutoCAD™ allowing it to draw plans, sectional and 3D drawings of the required scaffold and counts all the components automatically in a fraction of the time taken if done manually.

AutoCAD™ functionality creates, visualizes and documents ideas from concept through to drafting and detailing.

The visualization tools like walk-through animations and realistic

rendering enable the user to convey their designs clearly.

AutoCAD™ enables the user to turn their design models into a set of construction documents that clearly and accurately depicts what is to be built.

iScaf utilizes the in-built features of AutoCAD™ so that scaffolding structures are drawn in 3D complete with boards, braces, handrails, etc., then calculates component quantity lists.

iScaf is designed to work with all modular and frame scaffold systems. Popular scaffolding systems already available include European and American Frames, Cuplock, Layher, Kwikstage, Plettac and many more.

iScaf Operating Systems

The minimum requirement for running iScaf is Windows 98, although Windows 2000 and XP are preferred, together with AutoCAD™2000 or greater.

iScaf Versatility

iScaf can produce drawings in both metric and imperial measurements and, although it cannot perform engineering calculations, iScaf can work well with shoring.

iScaf is easily customized by Scaftech's programming division and is integrated with iRent by converting an iScaf quotation into an iRent order.

iScaf is available in two versions: Full and iScaf Lite. The full version works together with AutoCAD™ which must be purchased at the same time as iScaf.

The Lite version has an AutoCAD™ drawing engine built into it. Obviously, iScaf Lite is not as sophisticated as the full version but is sufficient for a company that requires fewer volume of drawings.

iRent New Features

The latest version of iRent 7.00 incorporates a number of upgrades and changes including:

- A New Look Opening Screen
- A New Comprehensive User Manual

New Report Editor

The new Report Editor allows customers to edit invoice and docket/ticket layouts.

However, Scaftech recommends training to help customers fully utilize this feature..

New Job Balance Report

This new management report lists all jobs with their value by state and job category.

Importing Quotations

The order processing module's "Back Order System" and "Delivery Docket/Ticket" screen have been enhanced to allow the importation of quotations thus eliminating the need to re-enter the quotation.

New Upgrade and Support Program

To ensure maximum benefit from iRent, Scaftech has introduced a new Upgrade and Support program that allows customers to receive upgrades as they are released. A special 'key code' is provided to customers who have paid their current Upgrade and Support fee.

Customer Profile

Uni-span Australia was established in 2002 following the emigration of its directors from South Africa to Australia.



Based near the Gold Coast in Queensland, Uni-span has capitalised on the successes of its directors in the formwork/scaffolding industry and now operates a core business in sales, hire and erection of scaffolding materials.

Uni-span has purchased over 1000 tonnes of scaffolding that complies with the Australian Standard for scaffolding and its operations are expanding exponentially.

As with many scaffolding companies, Uni-span thought about developing their own software but, as John Kirkham, Finance Director at Uni-span says: "iRent has been a real god-send. It is an off-the-shelf product that has been designed specifically for the scaffolding industry."

"The month-end procedures are easy to follow as is the day-to-day operation of the program. We have found features in iRent that we thought we would never use, but that's not the case."

iSite - Yard Inventory Management System

iSite is a comprehensive yard inventory management system that allows the user to track deliveries and returns at the job site. iSite provides full inventory control by supporting multiple branches.

It can also be used for holding yards and depot yards.

iSite is the inventory control module of iRent which can easily be upgraded to the full iRent system.

Reader Response Form

Please fax this form back to us if you would like a self running demonstration CD ROM of our products sent to you.

Our fax number is: +61 3 9574 0300

Your Name:.....

Position:.....

Company :.....

Address:.....

.....

.....

Telephone:.....

Fax:.....

E-mail:.....

Please tick appropriate box

Please rush me a copy of the demonstration CD

I am interested in iRent

I am interested in iScaf

I am interested in other Scaftech Products

Distributors Wanted

Do you know of any Software Suppliers that might be interested in representing Scaftech in international markets?

Scaftech is looking for international distributors in North America and Europe - companies that are capable of holding inventory of the Scaftech range of scaffolding solution software and providing local support and training to users.

Unfortunately, we are not looking for scaffolding companies to represent us because this would mean that they would have to sell to their competitors. We need software experts, preferably with some scaffold industry experience.

Please send your referrals by email to info@scaftech.com with details of:

- Your name, company, email and phone contact
- Details of the company that you are referring including:
 - Company name
 - contact person and title
 - Phone, email and web details



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